ACQUISITION STRATEGY

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Acquisition Strategy

- **Full and Open Competition for Demil of Eight Families of Conventional Ammo**
- **Single Award for all Eight Families**
  - **System Integrator Approach**
  - **Awarded on All or None Basis**
- **Base Contract with Four Option Periods**
- **Firm Fixed Price Contract with Price Ranges for each Family**
- **Best Value Trade-Off Analysis**

Requirements

Base Requirements

- Anticipate award of all families at a quantity within the min/max on pricing structure
- Award to availability of funds

Option Requirements

- Award each option up to the maximum quantity (as stock is available) for each family during a 12 month period

Anticipated Evaluation Factors

- **Best Value Source Selection IAW FAR 15.101-1**
  - **Management Approach**
  - **Technical**
  - **Past Performance**
  - **Price**
  - **Small Business Utilization**

Price Evaluation

- **Pricing Structure**
  - Price ranges for each family and option periods
  - Total Evaluated Price (including transportation evaluation costs)

- **Transportation**
  - FOB Origin
  - Transportation Evaluation from Government installation to Contractor's primary demil site (per family)

Major Milestones

- **Issue Solicitation – May 2010**
- **Proposals Due – June/July 2010**
- **Proposal Evaluation – July/Aug 2010**
- **Contract Award – Sep 2010**